### The United Way of Clark, Champaign, and Madison Counties, Inc.

FOR DISCUSSION FURROSES ONLY **Financial Statements** 

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of United Way of Clark, Champaign, and Madison Counties, Inc. Springfield, OH 45502

We have audited the accompanying financial statements of United Way of Clark, Champaign, and Madison Counties, Inc.(a nonprofit organization), which comprise the statements of financial position as of June 30, 2021 and 2020, and the related statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Way of Clark, Champaign, and Madison Counties, Inc. as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Report on Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The summary of distributions on pages 19-21 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other ed in the on to the fin records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Stuckey & Troutwine CPA's LLC Springfield, OH 45503

### The United Way of Clark, Champaign, and Madison Counties, Inc.

### June 30, 2021 and 2020

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# United Way of Clark, Champaign, and Madison Counties, Inc. Statements of Financial Position June 30, 2021 and 2020

Assets				
1.0000		2021		2020
Current assets:	_			
Cash and cash equivalents	\$	861,481	\$	853,391
Certificates of deposit		575,000		575,000
Campaign receivables, net of allowance of \$105,287				
and \$115,449, respectively		402,623		355,768
Grants receivable		11,467		12,776
Interest receivable		12,182		21,891
Prepaid expenses	_	13,539		12,085
		1,876,292		1,830,911
	_	<u> </u>		
Long-term investments		210,460		176,195
		1,-		
Property and equipment, net	_	5,940		6,932
Other assets:	0	110		106
Deposits	<u>)</u>	440		106
	\$_	2,093,132	\$	2,014,144
	=			
Liabilities and Net Assets				
Current liabilities:				
Amounts raised on behalf of others	\$	80,929	\$	202,485
Accounts payable	Ф	9,863	Ф	18,776
Accounts payable Accrued payroll and related liabilities		11,436		13,841
PPP Loan Payable		49,680		49,680
Deferred revenue		109,563		124,530
Beleffed feveride	-			
	-	261,471		409,312
Net assets:				
Without Donor Restriction				
Operating		1,091,122		823,944
Board designated	_	161,403		135,122
Total unrestricted		1,252,525		959,066
With Donor Restriction		579,136		645,766
	_	1,831,661		1,604,832
	\$	2,093,132	\$	2,014,144

# The United Way of Clark, Champaign and Madison Counties, Inc. Statement of Activities and Changes in Net Assets Year Ended June 30, 2021

Public support and revenue:	_	Without Donor Restriction		With Donor Restriction	_	Total
r done support and revenue.						
Net campaign revenue (2018/19)	\$_	91,587	\$_		\$_	91,587
Net campaign revenue (2019/20)	_	62,209	_		_	62,209
Gross campaign results (2020/21) Less donor designations Less provisions for uncollectible Net campaign revenue (2020/21)	<u>-</u>	530,079 (74,311) - 455,768	_	530,079 (74,311) (105,287) 350,481	_	1,060,158 (148,622) (105,287) 806,249
Other:				0		
Other services		12,977	, C	-		12,977
Grants and contracts		209,677	1	-		209,677
Other contributions		38,353		-		38,353
Investment income		20,123		-		20,123
Unrealized gains		20,978		7,986		28,964
Net assets released from restrictions		425,097		(425,097)	_	
Total Other		727,205		(417,111)	_	310,094
Total public support and revenue	\$_	1,336,769	\$_	(66,630)	\$_	1,270,139
Expenses:						
Program services:						
Gross funds awarded/distributed	\$	709,665	\$	_	\$	709,665
less donor designations		(225,290)		_		(225,290)
Net funds awarded/distributed	-	484,375	_	-	-	484,375
Allocation services		349,562		_		349,562
Other program services		58,731		_		58,731
Supporting services		150,642		_		150,642
Total expenses	_	1,043,310	_	-	-	1,043,310
/,0	_		_	_	_	_
Increase (decrease) in net assets		293,459		(66,630)		226,829
Net assets - beginning of year	_	959,066	_	645,766	-	1,604,832
Net assets - end of year	\$_	1,252,525	\$_	579,136	\$_	1,831,661

# The United Way of Clark, Champaign and Madison Counties, Inc. Statement of Activities and Changes in Net Assets Year Ended June 30, 2020

	_	Without Donor Restriction		With Donor Restriction	_	Total
Public support and revenue:						
Gross campaign results (2018/19) and prior Less provisions for uncollectible Net campaign revenue (2018/19) and prior	\$	53,278 (1,424) 51,854	\$ _	- - -	\$	53,278 (1,424) 51,854
Gross campaign results (2019/20) Less donor designations Less provisions for uncollectible Net campaign revenue (2019/20)	<u>-</u>	635,520 (149,720) - 485,800	-	635,520 (149,720) (115,449) 370,351	-	1,271,040 (299,440) (115,449) 856,151
Other: Special events, net Other services Grants and contracts Other contributions Investment income Unrealized gains Net assets released from restrictions Total Other Total public support and revenue	\$_ \$_	10,333 19,191 156,114 38,847 24,987 (456) 240,885 489,901 1,027,555	\$_	1,472 (146) (240,885) (239,559) 130,792	- - \$_	10,333 19,191 156,114 38,847 26,459 (602) - 250,342 1,158,347
Expenses: Program services: Gross funds awarded/distributed less donor designations Net funds awarded/distributed  Allocation services Other program services Supporting services Total expenses	\$	1,076,123 (299,440) 776,683 289,712 37,068 139,623 1,243,086	\$	- - - - - - -	\$	1,076,123 (299,440) 776,683 289,712 37,068 139,623 1,243,086
Increase (decrease) in net assets		(215,531)		130,792		(84,739)
Net assets - beginning of year	_	1,174,597	_	514,974	_	1,689,571
Net assets - end of year	\$_	959,066	\$_	645,766	\$	1,604,832

# The United Way of Clark, Champaign and Madison Counties, Inc. Statement of Functional Expenses Year Ended June 30, 2021

	P	rogram Service	es	S	upporting Services		
	Allocation Services	All Other Programs	Subtotal	Organizational Administration	Fundraising	Subtotal	Total
Allocations/Awards \$ less donor designations	709,665 (148,622) 561,043	- - -	\$ 709,665 (148,622) 561,043	\$ - - -	\$ <u>-</u>	- - - -	\$ 709,665 (148,622) 561,043
Salaries	118,413	_	118,413	38,552	35,891	74,443	192,856
Payroll taxes	8,745	_	8,745	2,847	2,651	5,498	14,243
Employee benefits	21,217	_	21,217	6,908	6,431	13,339	34,556
	148,375		148,375	48,307	44,973	93,280	241,655
Contract services	91,248	26,287	117,535	15,307	-	15,307	132,842
Supplies	2,136	-	2,136	695	648	1,343	3,479
Printing & copying	132	-	132	43	40	83	215
Postage & shipping	2,521	-	2,521	821	764	1,585	4,106
Telephone & networks	1,189	1,358	2,547	849	-	849	3,396
Occupancy	17,848	<del>.</del> C	17,848	5,811	5,410	11,221	29,069
Travel	1,061	-)	1,061	345	322	667	1,728
Insurance	3,470		3,470	1,130	1,051	2,181	5,651
Advertising	-	.60-	-	-	1,735	1,735	1,735
Miscellaneous	-	17,395	17,395	-	10,128	10,128	27,523
Equipment	4,517	<b>)</b> -	4,517	1,470	2,681	4,151	8,668
Depreciation expense	397	288	685	125	183	308	993
	124,519	45,328	169,847	26,596	22,962	49,558	219,405
United Way Worldwide dues	<u> </u>	13,403	13,403	7,804		7,804	21,207
\$	833,937	58,731	\$ 892,668	\$ 82,707	\$ 67,935 \$	150,642	\$ 1,043,310

# The United Way of Clark, Champaign and Madison Counties, Inc. Statement of Functional Expenses Year Ended June 30, 2020

		Program Service	es	S	upporting Service	S	
	Allocation Services	All Other Programs	Subtotal	Organizational Administration	Fundraising	Subtotal	Total
Allocations/Awards less donor designations	\$ 1,076,123 (299,440) 776,683	\$ - - -	\$ 1,076,123 (299,440) 776,683	\$ - - -	\$	- ; - ; 	1,076,123 (299,440) 776,683
Salaries	115,092	_	115,092	37,471	34,884	72,355	187,447
Payroll taxes	8,256	-	8,256	2,688	2,502	5,190	13,446
Employee benefits	19,205	-	19,205	6,253	5,821	12,074	31,279
	142,553		142,553	46,412	43,207	89,619	232,172
Contract services	102,300	19,678	121,978	11,458	-	11,458	133,436
Supplies	3,429	- <	3,429	1,116	1,039	2,155	5,584
Printing & copying	2,204	- `	2,204	717	668	1,385	3,589
Postage & shipping	1,074	-	1,074	350	325	675	1,749
Telephone & networks	2,619	2,993	5,612	1,871	-	1,871	7,483
Occupancy	15,172	·-C	15,172	4,940	4,599	9,539	24,710
Travel	4,157	13.	4,157	1,353	1,260	2,613	6,770
Insurance	6,922	$C_{\lambda}$	6,922	2,254	2,098	4,352	11,274
Advertising	-	- 6	-	-	808	808	808
Miscellaneous	-	4,121	4,121	-	2,399	2,399	59,520
Equipment	7,898	-	7,898	2,571	3,706	6,277	14,175
Depreciation expense	1,384	1,003	2,387	436	636	1,072	3,459
	147,159	27,795	174,954	27,066	17,538	44,604	272,557
United Way Worldwide dues		9,273	9,273	5,400	<u> </u>	5,400	14,673
	\$ 1,066,395	\$ 37,068	\$ 1,103,463	\$ 78,878	\$ 60,745 \$	139,623	1,296,085

### United Way of Clark, Champaign, and Madison Counties, Inc. Statements of Cash Flows June 30, 2021 and 2020

		2021		2020
Cash flows from operating activities:				
Change in net assets	\$	226,829	\$	(84,739)
Adjustments to reconcile change in net assets to net cash				
(used in) provided by operating activities:				
Change in nrealized (gains) losses on investments		(28,964)		602
Change in investments held in trust by others		(5,301)		6,799
Realized gain on sale of investments		-	4	(2,880)
Depreciation		992		3,459
Forgiveness of PPP Loan		(49,680)		-
Effects of changes in operating assets and liabilities:				
Campaign receivables		(46,855)		117,265
Grants and other receivables		10,684		(1,693)
Prepaid expenses		(1,454)		(6,321)
Amounts raised on behalf of others		(121,556)		172,772
Deferred revenue	<u> </u>	(14,967)		10,634
Accounts payable and accrued expenses		(11,318)		14,122
Net cash (used in) provided by operating activities		(41,590)		230,020
Cash flows from investing activities:  Net proceeds from (purchase of) certificates of deposit				100,000
Purchase of fixed assets		-		
Furchase of fixed assets	_	<u>-</u> _		(6,174)
Net cash provided by (used in) investing activities	_	<u>-</u>		93,826
Cash flows from financing activities:				
Net proceeds from PPP loan	_	49,680		49,680
Net cash provided by (used in) investing activities	_	49,680	_	49,680
(Decrease) increase in cash and cash equivalents		8,090		373,526
Cash and cash equivalents - beginning of year	_	853,391		479,865
Cash and cash equivalents - end of year	\$ _	861,481	\$	853,391

#### NOTE NO. 1 – NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

#### **Nature of Organization and Operations**

The United Way of Clark, Champaign and Madison Counties, Inc. (United Way or the Agency) is a nonprofit organization, which engages in fundraising through annual pledge campaigns. Support received is then used to support various nonprofit agencies within Clark, Champaign, and Madison Counties through its programs and grants.

The United Way of Clark, Champaign and Madison Counties, Inc. was incorporated on July 15, 2005, as a result of the merger of the United Way of Clark and Champaign Counties, Inc. and the United Way of Madison County. The mission of The United Way of Clark, Champaign and Madison Counties, Inc. is to increase the organized capacity of people to care for each other.

The United Way is governed by a volunteer Board of Directors.

### **Basis of Accounting**

The financial statements of the Agency have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### **Cash and Cash Equivalents**

For purposes of the statements of cash flows, the Agency considers all highly liquid investments with an initial maturity of three months or less to be cash equivalents. Fair value approximates carrying amounts.

### **Campaign Revenue and Receivables**

Campaign efforts include contributions, amounts raised on behalf of others, and amounts raised by participating companies paid directly to recipient organizations. Contributions and pledges are recognized as revenue in the period received or promised. Pledges received where the donor designates that the gift is for a specific United Way or nonprofit agency are accounted for as agency transactions. Accordingly, while such amounts raised on behalf of others are included in total campaign efforts in the accompanying financial statements, they are deducted prior to reporting net distributable contributions.

Campaign receivables consist of amounts due from companies and employees for charitable giving campaigns facilitated by the Agency. The allowance for doubtful accounts is calculated based upon historical collection information from previous campaigns. Based upon historical averages, uncollectible pledges had been estimated to be 10% of annual campaign pledges, including donor designations. It is at least reasonably possible that management's estimates will change by a material amount within one year of the date of the financial statements.

### NOTE NO. 1 – NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (continued)

Once a campaign has been completed, remaining balances in campaign receivables and donor designations payable, which is shown in the statements of financial position as amounts raised on behalf of others, net of allowances for doubtful accounts and estimated future collections or distributions, are written off through campaign efforts revenue.

### **Accounts and Grants Receivable**

Accounts and grants receivable are stated at amounts management expects to collect on outstanding balances for services billed under grants and contracts.

#### **Investments**

Investments are reported at their fair values based upon quoted market prices. Unrealized and realized gains and losses are included in the statements of activities and changes in net assets. Investment earnings are reported net of related expenses, such as pooled fund administrative and investment fees.

### **Property and Equipment**

Property and equipment are stated at cost when purchased, and at fair value when donated. Acquisitions of property and equipment in excess of \$750 and expenditures, which substantially increase useful lives, are capitalized. Maintenance repairs and minor renewals are expensed when incurred. Depreciation is provided on the straight-line method over the estimated useful lives of the respective assets, ranging from three to thirty-nine years.

### **Accrued Payroll and Related Liabilities**

Employees of The United Way of Clark, Champaign and Madison Counties, Inc. accrue vacation days based on length of employment with the Agency. A maximum of one year's vacation may be carried at any one time. Employees are compensated for unused earned vacation at the time of termination.

### **Net Assets**

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

The Agency report contributions restricted by donors as increases to net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends, or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor restricted contributions are reported as increases in nets assets with donor restrictions, depending on the nature of the restriction. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

#### **Income Taxes and Uncertain Tax Positions**

The United Way of Clark, Champaign and Madison Counties, Inc. is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. However, income from certain activities not directly related to the Agency's tax-exempt purpose is subject to taxation as unrelated business income. The Agency's reporting returns are subject to audit by various taxing authorities. The Agency did not conduct unrelated business activities in 2021 and 2020 and therefore has made no provision for federal income taxes.

### NOTE NO. 1 – NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (continued)

### **Contributed Services**

The Agency receives significant donated service hours from volunteers working on the annual campaigns. These hours do not meet the requirements for recognition in the statements of activities and changes in net assets.

#### Reclassifications

Certain reclassifications of amounts previously reported have been made to the accompanying financial statements to maintain consistency between periods presented. The reclassifications had no impact on previously reported net assets.

#### NOTE NO. 2 – LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the date of the statement of financial position, comprise the following:

Cash and Cash Equivalents	\$	861,481
Certificates of Deposit		575,000
Pledges Receivable (net of allowance)		402,623
Other Receivables		23,649
Spendable portion of endowments not distributed	_	10,023
	\$	1,872,776

Our endowment funds consist of donor-restricted endowments and funds designated by the board as endowments. Income from the donor-restricted endowment is available for general use. Donor-restricted endowment funds are not available for general expenditure.

Our board-designated endowment is subject to the board designated purposes described in Note No. 9. Although we do not intend to spend from this board-designated endowment (other than amounts appropriated for general expenditure as part of our Board's annual budget approval and appropriation) these amounts could be made available if necessary.

As part of our liquidity management plan, we invest cash in excess of daily requirements in short-term investments, CDs and money market funds.

### **NOTE NO. 3 – PROPERTY AND EQUIPMENT:**

Property and equipment, net of depreciation, is summarized as follows as of June 30:

_	2021	2020
\$	119,308	119,308
	5,387	5,387
_	(118,755)	(117,763)
\$	5,940	6,932
	\$ - \$ <u>-</u>	\$ 119,308 5,387 (118,755)

#### **NOTE NO. 4 – INVESTMENTS:**

Investments are summarized as follows:

	Cost	Fair Value
June 30, 2021 Endowment Funds	\$ <u>188,252</u>	<u>210,460</u>
	Cost	Fair Value
June 30, 2020 Endowment Funds	\$ 175,737	<u>176,195</u>

### NOTE NO. 5 – INTEREST IN ASSETS HELD BY COMMUNITY FOUNDATION:

The Agency has transferred assets to the Springfield Foundation and retained a beneficial interest in those assets. The Agency is allocated their funds' proportionate share of the pooled funds' investment returns on an annual basis. Distributions from the fund balances may be withdrawn each year in accordance with the terms of the fund agreements, and undistributed earnings are retained in the funds.

Amounts invested in the Springfield Foundation's pooled investment funds are exposed to a variety of uncertainties, including interest rate, market and credit risks. Due to the level of risk associated with certain investments in the pooled fund, it is possible that changes in the values of these investments could occur in the near term. Such changes could materially affect the amounts reported in the Agency's financial statements.

#### NOTE NO. 6 – CONCENTRATION OF CREDIT RISK:

The United Way of Clark, Champaign and Madison Counties, Inc. service area consists of Clark County, Champaign County, and Madison County, Ohio. The Agency maintains its cash balances and certificate of deposits in several financial institutions in Springfield, Urbana, and London, Ohio. The balances at each financial institution were insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. At various times during the year, the account balances may have exceeded these insured limits. The Agency has not experienced any losses on such accounts.

For the years ended June 30, 2021, there was one entity that individually accounted for 15% of contributions.

### **NOTE NO. 7 – PENSION PLAN:**

The Agency has established a 403(b)-thrift plan. The United Way funds a group annuity contract between the United Way and the insurer, Mutual of America. The United Way contributes 4% of each eligible employee's compensation. The United Way's contribution to the plan was \$8,427 and \$- for the years ended June 30, 2021 and 2020, respectively.

#### **NOTE NO. 8 – OPERATING LEASES:**

The Agency leases facilities in Springfield, Urbana, and London, Ohio under various operating leases. The United Way also leases equipment under an operating lease which expires in January 2026.

Future minimum lease payments are as follows:

Years	Ending	June	30.
1 Cars	Liidiii	Julio	-0

2022	\$ 27,600
2023	7,380
2024	7,380
2025	3,690

Rent expense for office space and equipment was \$28,155 and \$30,271 for the years ended June 30, 2021 and 2020, respectively.

### **NOTE NO. 9 – BOARD DESIGNATED ASSETS:**

The United Way's Board of Directors has designated a certain amount to be used for specific purposes.

- The Board used funds received from a donor in Madison County to set up a board designated endowment account to be used for supporting health and human services for the residents of Madison County. The balance on June 30, 2021 and 2020 was \$82,129 and \$68,848, respectively.
- The Board used funds received from Clark County residents to set up two board designated endowment accounts in 2016 and 2017 for various charitable and educational purposes and organizations for the benefit of Clark County. The balances on June 30, 2021 and 2020 were \$53,049 and \$44,259, respectively.
- The Board used funds from a Champaign County corporate donor to set up a board designated endowment account in 2017 for various charitable and educational purposes and organizations for the benefit of Champaign County. The balance in this account on June 30, 2021 and 2020 was \$13,292 and \$11,137, respectively.
- The Board used funds raised for Dolly Pardon Imagination Library to set up a board designated endowment account in 2019 for charitable purposes related to the Dolly Pardon Imagination Library. The balance in this account on June 30, 2021 and 2020 was \$12,933 and \$10,878, respectively.

#### **NOTE NO. 10 – FAIR VALUE MEASUREMENTS:**

Generally accepted accounting principles define fair value, establish a framework for measuring fair value, and establish a fair value hierarchy that prioritizes the inputs to valuation techniques. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market. Valuation techniques that are consistent with the market, income or cost approach are used to measure fair value. The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

- •Level 1 inputs are quoted market prices (unadjusted) in active markets for identical assets or liabilities the Agency has the ability to access.
- •Level 2 inputs (other than quoted prices included within level 1) are observable for the asset or liability, either directly or indirectly.
- •Level 3 inputs are unobservable inputs for the asset or liability and rely on management's own assumptions about the assumptions that market participants would use in pricing the asset or liability.

The fair value of interest in assets held by the community foundation is based upon the Agency's proportionate share of the community foundation's pooled investment portfolio.

The table below presents a reconciliation and statement of activities classification of gains and losses for all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the years ended June 30:

	2021	2020
Balance, beginning of year \$	176,195	180,716
Net Investment Income	42,703	4,403
Distributions	(8,438)	(8,924)
Balance, end of year \$	210,460	176,195

### **NOTE NO. 11 – ENDOWMENT FUNDS:**

The Agency has five endowment funds held by the Springfield Foundation. The first endowment fund is permanently restricted. Per the first endowment agreement, the fund's principal is to be maintained in perpetuity with the net income from this fund being distributed to United Way at least annually. The net income of this endowment is not restricted.

The other four endowments are board-designated endowment funds (see Note 9). The endowment agreements require the funds' principal to be maintained in perpetuity with the net income from this fund to be distributed to the Agency at least annually. The net income of the second endowment has been restricted by the Board to be used for supporting health and human services for the residents of Madison County. The net income of the third and fourth endowments has been restricted by the Board to be used for supporting health and human services for the residents of Clark County. The net income of the fifth endowment has been restricted by the Board to be used for supporting health and human services for the residents of Champaign County.

### **NOTE NO. 11 – ENDOWMENT FUNDS: (continued)**

The Board of Directors of the Agency has interpreted Ohio's adoption of UPMIFA (OUPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Agency classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund is classified as net assets with donor restriction until those amounts are appropriated for expenditure by the Agency in a manner consistent with the standard of prudence prescribed by OUPMIFA. In accordance with OUPMIFA, the Agency considers the following factors in making a determination to appropriate or accumulate donor-restricted funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the Agency and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Agency
- (7) The investment policies of the Agency

### **Appropriation of Endowment Assets for Expenditures**

Appropriations for expenditures from the fund are evaluated by the Funds Development Division and Finance Committee and a recommendation is made to the Agency's Board of Directors.

### **Investment Policy of Endowment Assets**

The Agency's investment policy is reviewed periodically (at least once a year) by the Agency's Finance Committee and the Agency's investment advisors. The current policies are described below.

<u>Primary purpose:</u> The primary purpose of the investment policy is to provide the basis for the Agency's investment advisors to make investment decisions and recommendations.

*Investment advisor authority*: Discretionary but must receive finance committee's approval when adding new investment positions.

<u>Objective</u>: To provide sufficient assets to meet the financial goal and the funding needs of the endowment fund.

<u>Time horizon:</u> The portfolio's investment time horizon of more than 5 years is the primary factor considered in determining the investment asset allocation.

<u>Risk factors</u>: The fund's risk factors, including inflation effects, return expectations, risk tolerance, financial IQ, current financial outlook, and investment preference are considered in determining the investment asset allocation.

<u>Gifting policy</u>: Unless instructed by the donor, in-kind gifts to the Fund will be immediately sold and the proceeds invested.

### **NOTE NO. 11 – ENDOWMENT FUNDS: (continued)**

<u>Portfolio cash flow</u>: Interest, mutual fund dividends and all distributions on stocks will be paid in cash. Capital gains distributions on mutual funds will be reinvested in accordance with the investment policy.

<u>Cash reserve target:</u> Determined by the anticipated cash needs of the Agency and is reviewed periodically.

The endowment net asset composition by type of fund consisted of the following as of:

	Witl	hout Donor	With	1
	Res	strictions –	Donor	1
June 30, 2021	Board	d Designated	Restrictions	Total
Endowment #1	\$	-	49,057	49,057
Endowment #2		82,129	- (	82,129
Endowment #3		20,089	C	20,089
Endowment #4		32,960		32,960
Endowment #5		13,292	C-V -	13,292
Endowment #6	_	12,933		12,933
Endowment net assets, end of year	\$	161,403	49,057	210,460

	Without Donor		With	
	Rest	rictions –	Donor	
June 30, 2020	Board	Designated	Restrictions	Total
Endowment #1	\$	-	41,071	41,071
Endowment #2	(C)	68,848	-	68,848
Endowment #3		16,836	-	16,836
Endowment #4		27,423	-	27,423
Endowment #5		11,137	-	11,137
Endowment #6		10,878	-	10,878
Endowment net assets, end of year	\$	135,122	41,071	176,193

### **NOTE NO. 11 – ENDOWMENT FUNDS: (continued)**

Changes in the endowment net assets consisted of the following for the fiscal years ended:

	Without Donor Restrictions –		With Donor	
June 30, 2021	Board	Designated	Restrictions	Total
Endowment net assets, Beginning of year	\$	135,124	41,071	176,195
Investment Income		11,615	3,463	15,078
New Appreciation (Depreciation)		22,208	6,756	28,964
Funds appropriated force expenditure		(6,517)	(1,921)	(8,438)
Administrative expenses		(1,027)	(312)	(1,339)
Endowment net assets, end of year	\$	161,403	49,057	210,460

	Without Donor Restrictions –	With Donor	
June 30, 2020	Board Designated	Restrictions	Total
Endowment net assets, Beginning of year	\$ 138,772	41,944	180,716
Investment Income	4,860	1,472	6,332
New Appreciation	(456)	(146)	(602)
Funds appropriated force expenditure	(7,034)	(1,809)	(8,924)
Administrative expenses	(1,018)	(309)	(1,327)
Endowment net assets, end of year	\$ 135,124	41,071	176,195

#### NOTE NO. 12 – FUNCTIONAL ALLOCATION OF EXPENSES:

The costs of providing the various programs and activities have been summarized on a functional basis in the statements of activities and changes in net assets. Certain costs have been allocated among the programs and supporting services based on specific identification and United Way staff time spent within each functional area.

### **NOTE NO. 13 – PROGRAM SERVICES:**

Information and Referral operates as a separate agency that is outsourced by United Way. Each year it receives income from operations and grants from third party organizations as well as allocations from the United Way budget.

The Dolly Parton Imagination Library receives income from grants, individuals and fundraising events, as well as allocations from the United Way budget.

### **NOTE NO. 14 – COST DEDUCTION:**

The expenses associated with processing donor designated pledges are recovered by an assessment for both fundraising and management and general fees based on actual historical costs in accordance with United Way of America Membership Standards as outlined in their publication titled *United Way of America Cost Deduction Requirements for Membership Standard M.* 

#### **NOTE NO. 15 – NET ASSET RESTRICTIONS:**

Certain new assets are restricted to time or purpose as follows:		
	2021	2020
Net assets restricted in perpetuity:		
The portion of perpetual endowment funds		
that is required to be retained permanently by		
explicit donor stipulations	\$ <u>49,057</u>	\$ <u>41,071</u>
Net assets restricted to time and purpose:		
* *	Ф <b>520 070</b>	Φ CO4 CO5
Time restrictions	\$ <u>530,079</u>	\$ <u>604,695</u>
	<b></b>	
Total Nets Assets with restrictions	\$ <u>579,136</u>	\$ <u>645,766</u>

### NOTE NO. 16 – PAYCHECK PROTECTION PROGRAM LOANS:

On March 2, 2021, the agency received loan proceeds in the amount of \$49,680 under round 2 of the Paycheck Protection Program ("PPP"). Established as part of the Coronavirus Aid, Relief and Economic Security Act ("CARES Act"), the PPP provides for loans to qualifying businesses in amounts up to 2.5 times the business's average monthly payroll expenses. PPP loans and accrued interest are forgivable after a "covered period" (eight or 24 weeks) as long as the borrower maintains its payroll levels and uses the loan proceeds for eligible purposes, including payroll, benefits, rent, and utilities. The forgiveness amount will be reduced if the borrower terminates employees or reduces salaries during the covered period. Any unforgiven portion of a PPP loan is payable over two or five years at an interest rate of 1%, with a deferral of payments for 10 months after the end of the covered period. The Agency intends to use PPP loan proceeds for purposes consistent with the PPP and apply for forgiveness within 10 months of the end of the covered period.

To the extent that the agency is not granted forgiveness, the agency will be required to pay interest on the PPP loan at a rate of 1% per annum. If the application for forgiveness is not made within 10 months of the end of the covered period, payments of principal and interest will be required through the maturity date of March 2, 2023. The terms of the loan provide for customary events of default, including payment defaults, breach of representation of warranties, and insolvency events. The PPP loan may be accelerated upon the occurrence of a default event.

The agency has recorded a note payable and will record forgiveness upon being legally released from the loan obligation. No forgiveness income has been recorded for the year ended June 30, 2021, with regards to round two of the Paycheck Protection Program.

The Agency applied for forgiveness on February 2, 2021, for the original PPP loan dated April 27, 2020, and was granted forgiveness on March 25, 2021.

#### **NOTE NO. 17 – RELATED PARTIES:**

Occasionally, The United Way of Clark, Champaign and Madison Counties, Inc. uses services of companies or individuals whose owners or employees also serve on the Board of Directors. During the years ended June 30, 2021 and 2020 the United Way maintained accounts at several local financial institutions. Officers of one of these institutions are members of the United Way's Board of Directors. The Agency owns a certificate of deposit directly from a financial entity where another Board member is employed. The Agency used legal services from a firm that has an employee on the Board of Directors.

### **NOTE NO. 18 – SUBSEQUENT EVENTS:**

The Agency evaluates events and transactions occurring subsequent to the date of the financial statements for matters requiring recognition or disclosure in the financial statements. The accompanying financial statements consider events through the date the financial statements were available to be issued.

A novel strain of coronavirus surfaced in Wuhan, China, and has spread around the world, with resulting business and social disruption. The coronavirus was declared a Public Health Emergency of International Concern by the World Health Organization on January 30, 2020. The operations and business results of the Agency could be materially adversely affected. The extent to which the coronavirus (or any other disease or epidemic) may impact business activity will depend on future developments. These future developments are highly uncertain and cannot be predicted, including latest information which may emerge concerning the severity of the coronavirus and the actions required to contain the coronavirus or treat its impact, among others.

### United Way of Clark, Champaign, and Madison Counties, Inc. Summary of Distributions June 30, 2021 and 2020

	2021	2020	2021	2020
	Amount	Amount	%	%
Clark County Agencies:				
	\$ 5,276	\$ 6,011	0.9%	1.1%
Autumn Trail Stables	1,175	1,667	0.2%	0.3%
Big Brothers/Big Sisters	4,146	12,180	0.7%	2.2%
Boy Scouts of America - Tecumseh Council	1,942	3,639	0.3%	0.7%
Bridges Community Action Partnership	10	633	0.0%	0.1%
CareerConnectEd	8,396	9,167	1.5%	1.7%
Clark County Jail Chaplaincy	-	4,583	0.0%	0.8%
Clark County Literacy Coalition	18,245	16,500	3.2%	3.0%
Clark State Community College	2,759	3,667	0.5%	0.7%
Family and Youth Initiatives	2,073	2,500	0.4%	0.5%
Farm Day	-	25	0.0%	0.0%
Girl Scouts of Western Ohio	2,915	7,500	0.5%	1.4%
Help House Community Outreach	-	2,538	0.0%	0.5%
Homeownership Center of Greater Dayton	2,125	2,500	0.4%	0.5%
Interfaith Hospitality Network	169,992	138,765	29.8%	25.5%
LifeCare Alliance	-	3,431	0.0%	0.6%
Madison County Health District	-	119	0.0%	0.0%
Madison Health - Speech Therapy	-	250	0.0%	0.0%
McKinley Hall	4,344	14,707	0.8%	2.7%
Mental Health Services	-1	504	0.0%	0.1%
Mercy Health Foundation	7,474	17,567	1.3%	3.2%
Mercy REACH	- X	1,518	0.0%	0.3%
NAMI Clark, Greene and Madison Counties	250	2,500	0.0%	0.5%
National Trail Parks & Rec	6,053	14,717	1.1%	2.7%
New Directions of TCN Behavioral Health	-	1,453	0.0%	0.3%
North Lewisburg United Methodist Church	_	133	0.0%	0.0%
Oesterlen Services for Youth	16,495	25,000	2.9%	4.6%
Ohio's Community Mercy Hospice	3,812	3,724	0.7%	0.7%
Ohio's Hospice Loving Care	-	1,015	0.0%	0.2%
On-The-Rise	3,056	9,167	0.5%	1.7%
Project Woman	5,514	15,330	1.0%	2.8%
Rocking Horse Center	42,142	50,292	7.4%	9.2%
Second Harvest Food Bank	24,106	40,000	4.2%	7.3%
Springfield City Youth Mission	2,076	2,750	0.4%	0.5%
Springfield Family YMCA	7,768	10,500	1.4%	1.9%
Springfield Peace Center	299	521	0.1%	0.1%
Springfield Promise Neighborhood	7,119	9,024	1.2%	1.7%
Springfield Soup Kitchen	3,668	2,083	0.6%	0.4%
TAC - The Abilities Connection	2,196	4,876	0.4%	0.9%
The Salvation Army	6,184	18,026	1.1%	3.3%
United Senior Services	4,463	12,500	0.8%	2.3%
UWCCMC Community Services	131,606	-	23.1%	0.0%
UWCCMC Special Projects	3,457	-	0.6%	0.0%
Well Spring	68,413	70,803	12.0%	13.0%
Total Clark County Allocations	\$ 569,549	\$ 544,385	100.0%	100.0%

### United Way of Clark, Champaign, and Madison Counties, Inc. Summary of Distributions (Continued) June 30, 2021 and 2020

		2021 Amount		2020 Amount	2021 %	2020 %
Champaign County Agencies:	-	Amount	_	Amount		
American Red Cross	\$	5,955	\$	4,633	5.4%	3.4%
Autumn Trails Stable	Ψ	-	Ψ	333	0.0%	0.2%
Boy Scouts of America - Tecumseh Council		2,835		2,599	2.6%	1.9%
Bridges Community Action Partnership		2,138		4,050	1.9%	3.0%
Cancer Association of Champaign County		14,802		14,499	13.3%	10.8%
Caring Kitchen		15,696		23,225	14.1%	17.2%
Champaign County Children's Literacy Foundation		-		1,557	0.0%	1.2%
Champaign Family YMCA		4,783		10,442		7.8%
Children's Literacy		-		2,335	0.0%	1.7%
Clark County Jail Chaplaincy		_		417	0.0%	0.3%
Clark County Literacy Coalition		- /	, C	1,500	0.0%	1.1%
Clark State Community College Foundation		C.		333	0.0%	0.2%
Girl Scouts of Western Ohio		1,753	) *	1,850	1.6%	1.4%
LifeCare Alliance		439		800	0.4%	0.6%
Madison County Health District		-		119	0.0%	0.1%
Mental Health Services - Clark and Madison Counties	1	_		504	0.0%	0.4%
Mercy Health Foundation		8,937		13,233	8.0%	9.8%
Mercy REACH		-		1,773	0.0%	1.3%
NAMI Clark, Green and Madison Counties		_		500	0.0%	0.4%
National Trail Parks and Recreation District		_		1,583	0.0%	1.2%
New Directions of TCN Behavioral Health		4,860		7,266	4.4%	5.4%
North Lewisburg United Methodist Church		1,570		1,667	1.4%	1.2%
Project Woman		5,022		3,159	4.5%	2.3%
Rocking Horse Community Health Center		-		9,614	0.0%	7.1%
Second Harvest Food Bank		10,696		14,850	9.6%	11.0%
Springfield City Youth Mission		_		250	0.0%	0.2%
Springfield Promise Neighborhood		_		820	0.0%	0.6%
Springfield Soup Kitchen		_		417	0.0%	0.3%
Urbana - Champaign County Senior Citizens Center		_		2,500	0.0%	1.9%
UWCCMC Community Services		16,451			14.8%	0.0%
UWCCMC Special Projects		7,423		_	6.7%	0.0%
WellSpring	_	7,714	_	7,898	6.9%	5.9%
Total Champaign County Allocations	\$_	111,074	\$_	134,726	100.0%	100.0%

### United Way of Clark, Champaign, and Madison Counties, Inc. Summary of Distributions (Continued) June 30, 2021 and 2020

		2021		2020	2021	2020
		Amount		Amount		<u>%</u>
Madison County Agencies:	_		_			
Big Brothers Big Sisters	\$	1,754	\$	6,540	3.3%	9.2%
Bridges Community Action Partnership		2,948		3,167	5.5%	4.5%
CareerConnectEd		-		833	0.0%	1.2%
Caring Kitchen		-		4,645	0.0%	6.6%
Champaign County Children's Literacy Foundati	on	-		778	0.0%	1.1%
Girl Scouts - Ohio's Heartland Council		184		454	0.3%	-0.6%
H.E.L.P. House		7,088		12,690	13.2%	17.9%
LifeCare Alliance		13,582		17,157	25.2%	24.2%
Madison County Health Department		-		1,203	0.0%	1.7%
Madison County Public Health		1,269		-	2.4%	0.0%
Madison Health - Speech Therapy		499		1,250	0.9%	1.8%
Madison Health Services - Clark and Madison		1,853		4,307	3.4%	6.1%
Ohio's Community Mercy Hospice		5,437		5,074	10.1%	7.2%
On-The-Rise		-	<	833	0.0%	1.2%
Project Woman		598		1,534	1.1%	2.2%
Rocking Horse Center	0	1,224		3,333	2.3%	4.7%
Second Harvest Food Bank			,	4,983	0.0%	7.0%
UWCCMC Community Services		16,451		-	30.6%	0.0%
UWCCMC Special Projects		962		-	1.8%	0.0%
			_			
Total Madison County Allocations	\$	53,849	\$	70,910	100.0%	97.0%
.63	•	•	_	· · · · · · · · · · · · · · · · · · ·		
Grand Total	\$	734,472	\$	859,775	100.0%	100.0%